Testimonial

"Through the Faro litigation platform, DGA applied some fantastic techniques to explore what was actually driving costs in litigation management, which they present to us in a clear, concise manner.

The Faro platform has given us the tools to achieve a strategic competitive advantage when negotiating settlements and evaluating claims presuit. We are able to better mitigate risk and hold outside counsel accountable.

Relying on Faro, we have wholly revamped our approach to litigation, saving millions of dollars annually. Faro is our **secret weapon**."

- Assistant General Counsel



Client

\$1.2B Annual Revenue Long Term Care Facility

Approach

Litigation audit to identify key drivers of costs associated with claim mgmt., isolating problem area claims types, locations, and outside counsels.

Integrated client-specific performance metrics into Faro platform, providing on demand claim valuations and cost negotiation forecasts.

Outcome

Using Faro as its cornerstone, Client has restructured and streamlined claims and litigation management approach, which has led to **seven figure** cost savings, annually.



The Mission

Faro means "lighthouse" in Italian. Our mission is to illuminate the dark and treacherous path to resolution. With the Faro Litigation Analytics Platform, we tell you the answers to frustrating questions, such as: when should you settle? And for how much? Our software uses a machine learning modeling approach along with customized dashboards, giving you instant access to valuations and forecasts of complex settlement negotiations and associated legal fees.

The Platform

- ✓ Real-time claim evaluations
- ✓ Custom Litigation Plan Tracking
- ✓ Demand sequence forecasts
- ✓ Outside Counsel Scorecard
- ✓ Legal cost & "best time" algorithm ✓
- Supported by over 500K+ data points
- ✓ Risk Management & Mitigation
- Objective & Subjective Claim Facts

The Competitive Edge

Our experts draw on their backgrounds in econometrics and aerospace engineering to build client specific, proprietary predictive models that generate unbiased case valuations and negotiation forecasts. Our clients use this information to guide, track, and improve litigation strategy. Our models include both subject and objective claim facts, valuing everything from the impact of an expert witness to the tenor of a plaintiff's voice — accessible in real time on any device.

The Results

Our clients can expect actionable insights in their hands within the first weeks of adopting their own Faro platform. Simply register to get in touch with our forecast experts to test drive Faro Litigation Analytics.